



Granite School District Purchasing Department
Contract Summary
Contract #: 13-590
Item: Music Instrument Repairs

Purpose: To provide repairs for district musical instruments.

Effective Dates: Contract Start: July 1, 2013
Contract Expiration: July 1, 2015
Renewal Options: One year for four proceeding years

Description: The tables below are organized by instrument family and then categorized by instrument. Locate the instrument and service which you require and compare pricing between the available vendors.

Purchasing Agent Jason Steinmann
Phone: 385-646-4552
E-mail: jjsteinmann@graniteschools.org

Vendor: Backbeats Drum and Backline LLC

Vendor Number: 129344

Sales Contact: Sean Chase

Phone: 801-274-8400

Email: sean@backbeats.com

Vendor: Charles Liu Fine Violins

Vendor Number: 129844

Sales Contact: Charles Liu

Phone: 801-255-9636

Email: violins@finstringinstruments.com

Vendor: Mountainside Music

Vendor Number: 141445

Sales Contact: Robert Joffs

Phone: 801-703-5248

Email: bojoffs@comcast.net

Vendor: Summerhays Music

Vendor Number: 081224

Sales Contact: Frank Calhoun

Phone: 801-268-4446

Email: fcalhoun@summerhaysmusic.com

Vendor: Riverton Music

Vendor Number: 131238

Sales Contact: Colin Campbell

Phone: 801-255-8300

Email: colinc@rivertonmusic.com

Vendor: Valleywide Electronics

Vendor Number: 127878

Sales Contact: Mike Davis

Phone: 801-915-0447

Email: valleywide2002@netzero.net

	Pricing for Service					
Service	BackBeats	Charles Liu	Mountainside	Summerhays	Riverton	Valleywide
Pick Up Charge		\$40	\$.40/Mile	\$0	\$0	\$50
Brass Repairs¹ and Services						
Trumpet			\$45	\$80	\$54	
Trombone			\$45	\$90	\$54	
Trombone w/Rotor			\$60	\$100	\$67	
French Horn-Single			\$75	\$105	\$81	
French Horn-Double			\$95	\$130	\$103	
Baritone/Euphonium 3 Valves			\$60	\$105	\$81	
Baritone/Euphonium 4 Valves			\$75	\$120	\$94	
Tuba-3 Valves				\$125	\$108	
Tuba-4 Valves				\$140	\$118	
Sousaphone				\$150	\$128	
If Instrument is Silver			\$15 Additional	See Footnote ²	\$0	
Dent Removal			\$35/Hr	By Estimate	\$60/Hr	
Soft Solder			\$12	\$18	\$22.50	
Silver Solder			\$18	\$35	\$30	
Pull Stuck Slide			\$12	\$25	\$10	
Replace Water-Key Cork			\$3	\$1	\$9	
Replace Valve Spring			\$3	\$15	\$10	
Re-String Rotor			\$5	\$7	\$15	
Clean & Oil Piston			\$25-50	\$40	\$30	
Clean & Oil Rotor			\$25-50	\$60	\$60/Hr	
Polish Silver Instrument			\$35/Hr	By Estimate	\$37.50	
Valve Casing Repair			\$35/Hr	By Estimate	\$60/Hr	
Trombone Slide Repair				By Estimate	\$60/Hr	
Pull Stuck Mouthpiece			\$0	\$0	\$0	
Shop Rate/Hr				\$70	\$60	

¹ Pricing listed for Trumpet-Sousaphone is for a chemical flush service which includes: complete disassembly of instrument, immersion in de-greaser and de-liming, replacement of water key corks and regulation felts, clean and align valves, and remove minor accessible dents.

² Trumpet, French Horn-Single, Baritone/Euphonium is \$25 additional. French Horn-Double is \$30 additional. Tuba or Sousaphone contact for estimate.

Woodwind Repairs ³ and Services						
Service	Pricing for Service					
	Backbeats	Charles Liu	Mountainside	Summerhays	Riverton	Valleywide
Piccolo			PC-\$35-100; RP-\$175	PC-\$125; RP-\$320	PC-\$35-120 RP-\$240	
Flute Closed Hole			PC-\$35-100; RP-\$175	PC-\$110; RC-\$280	PC-\$35-120 RP-\$240	
Flute Open Hole			PC-\$35-100; RP-\$225	PC-\$135; RP-\$350	PC-\$35-135 RP-\$240	
Clarinet Plastic			PC-\$35-100; RP-\$175	PC-\$110; RP-\$280	PC-\$35-120 RP-\$240	
Clarinet Wood			PC-\$35-100; RP-\$225-275	PC-\$135; RP-\$350	PC-\$35-120 RP-\$360	
Alto Clarinet Plastic			PC-\$45-100; RP-\$275	PC & RP By Estimate	PC-\$35-180 RP-\$510	
Alto Clarinet Wood			PC-\$45-100; RP-\$325-375	PC & RP By Estimate	PC-\$35-180 RP-\$510	
Bass Clarinet Plastic			PC-\$60-125; RP-\$325-375	PC-\$160; RP-\$450	PC-\$35-240 RP-\$640	
Bass Clarinet Wood			PC-\$60-125; RP-\$375-425	PC & RP By Estimate	PC-\$35-240 RP-\$640	
Contrabass Clarinet			PC-\$60-125; RP-By Estimate	PC & RP By Estimate	PC-\$35-240 RP-\$950	
Oboe-Student			PC-\$35-100; RP-\$175-225	PC-\$140; RP-\$420	PC-\$35-180 RP-\$475	
Oboe-Full Conservatory			PC-\$35-100; RP-By Estimate	PC-\$160; RP-\$500	PC-\$35-225 RP-\$610	
English Horn			PC & RP By Estimate	PC & RP By Estimate	PC-\$35-270 RP-\$520	
Bassoon			PC & RP By Estimate	PC-\$160; RP-\$450	PC-\$35-330 RP-\$630	
Soprano Sax			PC-\$35-100; RP-By Estimate	PC-\$140; RP-\$450	PC-\$35-180 RP-\$475	
Alto Sax			PC-\$45-100; RP-By Estimate	PC-\$140; RP-\$425	PC-\$35-180 RP-\$475	
Tenor Sax			PC-\$45-125; RP-By Estimate	PC-\$140; RP-\$450	PC-\$35-195 RP-\$485	
Baritone Sax			PC-\$45-175; RP-By estimate	PC-\$180; RP-By Estimate	PC-\$35-300 RP-\$800	
Piccolo Head Cork			\$10	\$18	\$15	
Flute Head Cork			\$12	\$18	\$22	

³ Playing Condition (PC) pricing listed for Piccolo-Baritone Saxophone includes: adjust mechanism, minor cork replacement, refit tenons. Re-Pad (RP) pricing listed for Piccolo-Baritone Saxophone includes: complete disassemble, clean body and mechanism, replace key and tenon corks, replace all pads and fix minor dents.

	Pricing for Service					
Service	Backbeats	Charles Liu	Mountainside	Summerhays	Riverton	Valleywide
Flute-Closed Hole; Clean, Oil, Polish			\$95	\$90	\$120	
Flute-Open Hole; Clean, Oil, Polish			\$95-125	\$90	\$120	
Piccolo & Flute Pads			\$10	\$10	\$15	
Clarinet Key Buffing-Set				By Estimate	\$50	
Clarinet Tenon Corks			\$12	\$18	\$22.50	
Wood Crack Repair			By Estimate	By Estimate	\$60/Hr	
Sax Neck Cork			\$15	\$21	\$22.50	
Bassoon, Bass Clarinet Tenon Cork			\$18	\$25	\$27	
Refit Sax Neck			\$15	\$30	\$20	
Straighten Sax Body/Bell			\$35/Hr	\$70	\$40	
Reseal Body/Bow Joint			\$35/Hr	By Estimate	\$40	
Sax Pad Replacement			\$10-15	\$15	\$15	
String Repairs, Replacements and Services						
Violin						
Bridge Replacement		\$45		\$50	\$60	
Bridge Adjustment				\$30	\$25	
Peg Adjustment		\$10/Peg		\$17.50	\$5/Peg	
Seam Crack (0-2")		\$35		\$25	\$18	
Seam Crack (3-5")		\$45		\$26.50-29.50	\$25	
Rib Cracks (0-3")		\$35		By Estimate	By Estimate	
Nut Re-Glue		\$15		\$10	\$10	
Nut Repair		\$20		\$35	\$20	
Nut Replacement		\$45		\$70	\$60	
Saddle Re-Glue		\$18		\$20	\$18	
Saddle Replacement		\$25		\$70	\$60	
Peg Replacement (Ebony)		\$25		\$30	\$25	
Tailpiece Repl. (Ebony)		\$20		\$45	\$20	
Tailgut Repl. (Ebony)		\$10		\$20	\$18	
Nut or Saddle Repl. (Ebony)		\$45		N/A	\$60	
Thermoplastic Case Replacement		\$35		Varies by Brand	\$54.73	
Plywood Case w/Zipper & Latch		\$55		Varies by Brand	\$99.40	
String Repl., Dominant		\$54		Varies by Size & Style	\$55.26	
String Repl. Piranito		\$25		N/A	\$43.20	

	Pricing for Service					
Service	Backbeats	Charles Liu	Mountainside	Summerhays	Riverton	Valleywide
String Repl. Pirastro		\$30			\$61.75	
String Repl. Helicore		\$42		Varies by Size & Style	\$42.90	
Frog Repl. Fiberglass		\$18		\$10	\$25	
Eyelet & Screw Repl.		\$22		\$42	\$15	
Ivory Tip Repl.		\$130		\$35 (Plastic)	\$120	
Frog Repl. Wood		\$38		\$10	By Estimate	
Re-Plug Bow Hair		\$12		N/A	\$15	
Replace Bow Grips		\$55		\$22	\$15-120	
Re-Hair Bow		\$35		\$43	\$50	
Viola						
Bridge Replacement		\$45		\$55	\$65	
Bridge Adjustment				\$30	\$25	
Peg Adjustment		\$10/Peg		\$17.50	\$5/Peg	
Seam Crack (0-2")		\$35		\$25	\$18	
Seam Crack (3-5")		\$45		\$26.50-29.50	\$25	
Rib Cracks (0-3")		\$35		By Estimate	By Estimate	
Nut Re-Glue		\$15		\$10	\$10	
Nut Repair		\$20		\$35	\$20	
Nut Replacement		\$45		\$70	\$60	
Saddle Re-Glue		\$18		\$20	\$20	
Saddle Replacement		\$25		\$35	\$30	
Peg Replacement (Ebony)		\$25		\$30	\$25	
Tailpiece Repl. (Ebony)		\$20		\$52	\$25	
Tailgut Repl. (Ebony)		\$10		\$20	\$18	
Nut or Saddle Repl. (Ebony)		\$45		N/A	\$60	
Thermoplastic Case Replacement		\$40		Varies by Brand	\$73.64	
Plywood Case w/Zipper & Latch		\$55		Varies by Brand	\$109.40	
String Repl., Dominant		\$54		Varies by Size & Style	\$94.46	
String Repl. Piranito		\$25			\$54.35	
String Repl. Pirastro		\$30			\$58.65	
String Repl. Helicore		\$42		Varies by Size & Style	\$61.40	
Frog Repl. Fiberglass		\$18		\$10	\$25	
Eyelet & Screw Repl.		\$22		\$42	\$15	
Ivory Tip Repl.		\$130		\$40 (Plastic)	\$120	
Frog Repl. Wood		\$38		\$10	By Estimate	
Re-Plug Bow Hair		\$12		N/A	\$15	
Replace Bow Grips		\$55		\$24	\$15-120	
Re-Hair Bow		\$35		\$46	\$40	

	Pricing for Service					
Service	Backbeats	Charles Liu	Mountainside	Summerhays	Riverton	Valleywide
Cello						
Bridge Replacement		\$120		\$120	\$125	
Bridge Adjustment		\$35		\$40	\$35	
Peg Adjustment		\$15/Peg		\$25	\$7.50/Peg	
Seam Crack (0-2")		\$35		\$30	\$25	
Seam Crack (3-5")		\$45		\$31.50-34.50	\$35	
Rib Cracks (0-3")		\$40		By Estimate	By Estimate	
Nut Re-Glue		\$22		\$12	\$20	
Nut Repair		\$27		\$40	\$40	
Nut Replacement		\$60		\$70	\$85	
Saddle Re-Glue		\$30		\$45	\$40	
Saddle Replacement		\$60		\$75	\$85	
Peg Replacement (Ebony)		\$30		\$45	\$35	
Tailpiece Repl. (Ebony)		\$25		\$71	\$38	
Tailgut Repl. (Ebony)		\$17		\$28	\$28	
Nut or Saddle Repl. (Ebony)		\$60			\$120	
End Pin Assembly		\$36		\$135	\$85	
Bag Replacement		\$95		Varies by Brand	\$98.25	
String Repl., Dominant		\$175		Varies by Size and Style	\$198.20	
String Repl. Piranito		\$85			\$84.65	
String Repl. Helicore		\$125-145		Varies by Size and Style	\$132.49	
String Repl. Spirocore		\$195		Varies by Size and Style	\$163.10	
Frog Repl. Fiberglass		\$18		\$10	\$30	
Eyelet & Screw Repl.		\$22		\$50	\$18	
Ivory Tip Repl.		\$130		\$50 (Plastic)	\$130	
Frog Repl. Wood		\$38		\$10	By Estimate	
Re-Plug Bow Hair		\$12		N/A	\$15	
Replace Bow Grips		\$55		\$27	\$15-120	
Re-Hair Bow		\$40		\$53	\$45	
Bass						
Bridge Replacement		\$210		\$255	\$275	
Bridge Adjustment		\$45		\$70	\$45	
Peg Adjustment		\$20		By Estimate	\$7.50/Ea	
Seam Crack (0-2")		\$35		\$35	\$30	
Seam Crack (3-5")		\$45-60		\$36.50-39.50	\$45	
Rib Cracks (0-3")		\$45		By Estimate	By Estimate	
Nut Re-Glue		\$28		\$15	\$40	
Nut Repair		\$35		\$50	\$60	

	Pricing for Service					
Service	Backbeats	Charles Liu	Mountainside	Summerhays	Riverton	Valleywide
Nut Replacement		\$90		\$90	\$115	
Saddle Re-Glue		\$38		\$50	\$50	
Saddle Replacement		\$90		\$90	\$115	
Tailpiece Repl.		\$35		\$120	\$135	
Tailgut Replacement		\$30		\$35	\$60	
Nut or Saddle Repl.		\$90			\$160	
End Pin Assembly		\$55		\$145	\$95	
Bag Replacement		\$135		Varies by Brand	\$165	
String Repl., Dominant		\$210		Varies by Size and Style	\$279	
String Repl. Helicore		\$159		Varies by Size and Style	\$146.45	
Frog Repl. Fiberglass		\$28		\$10	\$35	
Eyelet & Screw Repl.		\$32		\$60	\$20	
Ivory Tip Repl.		\$175		\$62 (Plastic)	\$130	
Frog Repl. Wood		\$62		\$10	By Estimate	
Re-Plug Bow Hair		\$20		N/A	\$18	
Replace Bow Grips		\$70		\$30	\$15-120	
Re-Hair Bow		\$45		\$63	\$50	
Percussion Repairs and Services						
Timpani						
Repair ⁴	\$180			By Estimate	\$60/Hr.	
23" Drum w/Standard Collar ⁵	\$48			By Estimate	\$64	
23" Drum w/Extended Collar	\$43			By Estimate	\$64	
25"/26" Drum w/Standard Collar	\$45			By Estimate	\$68	
25"/26" Drum w/Extended Collar	\$46			By Estimate	\$68	
28"/29" Drum w/Standard Collar	\$48			By Estimate	\$72	
28"/29" Drum w/Extended Collar	\$49			By Estimate	\$72	
32" Drum w/Standard Collar	\$54			By Estimate	\$78	
32" Drum w/Extended Collar	\$57			By Estimate	\$78	

⁴ Timpani Repair includes the following: removal of head and cleaning of rim, tightening all bolts inside bowl, removing minor bowl dents, lubricating mechanism and tension rods, lubricating edge of bowl, reinstalling head, balancing and clearing head, and tuning to proper range.

⁵ This price is for the installation of a new head onto the drum matching the description. This price is in addition to the Repair price listed above.

	Pricing for Service					
Service	Backbeats	Charles Liu	Mountainside	Summerhays	Riverton	Valleywide
Mallet Instruments						
Chimes ⁶	\$80			By Estimate	\$60/Hr	
Xylophone or Marimba ⁷	\$130			By Estimate	\$60/Hr	
Vibraphone ⁸	\$120			By Estimate	\$60/Hr	
Orchestra Bells ⁹	\$105			By Estimate	\$60/Hr	
Misc. Percussion						
Snare Drum & Other Non-Pitch Repairs ¹⁰	\$75			By Estimate	\$60/Hr	
Repl. Of Bass Drum "T" Handles	\$4/Rod			By Estimate	\$15/Rod	
Cymbal Strap Repl.	\$20			By Estimate	\$35	
Drum & Cymbal Stand Repairs	\$20			By Estimate	\$60/Hr	
Bass Drum Stand Repairs ¹¹	\$60			By Estimate	\$60/Hr	
Electronic Repairs						
DJ Turntables						\$55-150
Singing Machines						\$55-150
Guitars and Basses				\$35-40		\$55-125
35-100 Watt Amp.						\$55-125
100+ Watt Amp.						\$55-150
VCR						\$35-80
13-19" TV						\$35-80
20-27" TV						\$35-125
30-35" TV						\$35-175
36-41" TV						\$55-225
TV/VCR Combo						\$55-125

⁶ Chimes repair includes the following: tighten and adjust frame, adjust pedal mechanism, and replace suspension cords for all tubes.

⁷ Xylophone or Marimba repair includes: tighten and adjust frame, replace rubber insulators on bar suspension posts, and replace bar suspension cords.

⁸ Vibraphone repair includes the following: tighten and adjust frame, adjust pedal mechanism, and replace bar suspension cords.

⁹ Orchestra Bells repair includes the following: replace felts underneath bars, replace rubber insulators on pins holding bars in place and on separator pins, tighten pins holding bars in place, and strengthen or repair case (including latches).

¹⁰ Snare Drum and Other Non-Pitch Repair includes the following: remove heads (and snares where appropriate), tighten all bolts and screws inside shell, clean bearing edges, lubricate appropriate rods and screws, adjust snare strainer and replace snare cords where appropriate, replace heads (and snares where appropriate), balance and clear heads, tune heads to proper playing tension, and adjust snares to proper playing tension (where appropriate.)

¹¹ Bass Drum Stand Repair includes the following: tighten all screws and secure using "Loc-Tight", reassemble stand to original configuration and specifications, and follow procedures for non-pitched drum and secure all of the stand mechanisms parts inside the drum.

	Pricing for Service					
Service	Backbeats	Charles Liu	Mountainside	Summerhays	Riverton	Valleywide
CD Players						\$35-80
Effect Units and Drum Machines						\$35-125
Keyboards						\$55-200
Electronic Pianos						\$85-250
Large Power Amp.						\$55-200
PA Mixing Consoles						\$55-250
PA Mixing Consoles (Powered)						\$55-250
Wireless Microphones						\$55-200
DAT Recorders & ADATS						\$55-200
Misc. AV Equipment						\$25-300